# ALIGNVEST | STUDENT HOUSING



Alignvest Student Housing Real Estate Investment Trust Management Report | Q4 2022

# Alignvest Student Housing REIT ("ASH REIT" or the "REIT") is Canada's largest university-focused student housing owner / operator, with 5,208 beds across twelve properties<sup>(8)</sup>.





















We are pleased to present the ASH REIT Q4 2022 Management Report to our unitholders.

As our REIT evolves, we will continue to increase our disclosure. This report is the next step in that process, and over the next year, we intend to provide robust quarterly financial statements that will accompany our annual audited financial statements. If you have any questions about the information that is presented, please contact our team.

The volatility of public REITs continued throughout 2022; however, our fair market value remains stable due to our strong operating performance and forecasted NOI growth in 2023. Demand for high-quality student housing continues to outpace supply, which has translated into upward pressure on rental rates and has resulted in low vacancy rates. Our REIT's performance proves these characteristics, as we were able to increase net rental revenue by over 13% year-over-year (as at September 2022) and realize a record high occupancy rate of 99.6% as at December 2022. Additionally, current pre-leasing velocity is providing confidence that the 2023/24 academic year will follow similar trends; we are budgeting 2023 net operating income at ~8% higher than 2022 on a same-property basis. We are pleased to report that we are already over 60% pre-leased at our privately-managed properties for September 2023 (over 20% ahead of last year as at the same time).

Our REIT is attractively capitalized with a loan-to-value ratio of 53.2%, a weighted average interest rate of 3.20% and staggered maturity dates, which will help us weather current interest rate volatility. Although we have three mortgages maturing in 2024, rates would need to rise above 10% (assuming a 1.2X debt service coverage ratio) before we would be in a negative cash position and would have to contribute additional equity. Our ability to increase net operating income on an annual basis by putting in place professional management and best practices at the property level has put us is an advantageous position when it is time to refinance our mortgages.

We continue to target a 10-12% annual net return<sup>(1)</sup> and have delivered a 10.5% annualized net return since inception, with limited volatility. Our annualized distribution yield is 4.9% as at December 2022, equivalent to approximately a 10% pre-tax-equivalent yield as it is delivered as a tax-efficient return of capital.

We believe our REIT will continue to perform well in 2023 given our market leading position and our strong business fundamentals. The future looks strong, and we are confident in our strategy and the corresponding returns for our investors. We are grateful for your continued support.

Sincerely,

Sanjil Shah

Managing Partner

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## Overview

ASH REIT launched in June 2018 as the first pure-play investment vehicle focused on the Canadian student housing real estate sector. The REIT is focused on consolidating the fragmented asset class across tier-1 Canadian university markets at attractive valuation.

Since inception, the REIT has successfully raised over C\$325 million of equity capital from a diverse array of investors, including retail, ultra high-net-worth individuals, and family office investors. ASH REIT is now Canada's largest university-focused student housing owner and operator by bed count, with 5,208 beds across twelve properties<sup>(8)</sup> in six university markets, including Halifax, Ottawa, Hamilton, Waterloo, Oshawa and Edmonton.

## **Strategy and Objectives**

The REIT is focused on building the leading student housing business in Canada by acquiring and developing premier on- and off-campus purpose-built student housing properties and implementing best practices through active on-site management.

#### Asset Acquisitions and Consolidation

Acquire a portfolio of high-quality student housing at attractive prices



#### Operating Initiatives

Increase Net Operating Income ("NOI") and de-risk portfolio



#### Development Opportunity

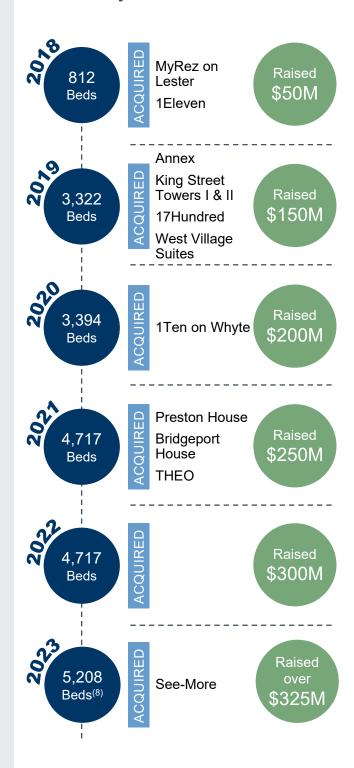
Invest in development opportunities to drive growth of portfolio



#### Value Realization

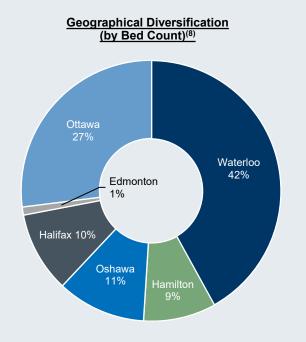
Maximize exit value for unitholders

## Firm History<sup>(8)(9)</sup>



## Overview

ASH REIT has built an institutional-quality, highly diversified, student housing portfolio, with 5,208 beds valued at \$833M<sup>(8)</sup>.

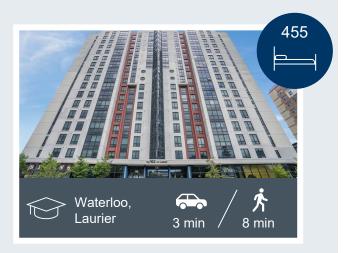


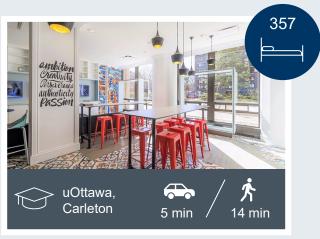


## **REIT Metrics**

Property Operating Metrics	As at Dec 31, 2022
Portfolio Occupancy	99.6%
Number of Properties	11
Average Portfolio Age	9 years
Number of Beds	4,717
Commercial Square Feet	~57,000 sq ft
Operating Revenue (Q4 2022)	\$13.94M
Net Operating Income (Q4 2022)	\$9.62M
NOI Margin (Q4 2022)	69.0%
Weighted Avg. in Place Monthly Rent	\$905.46
Weighted Avg. Market Rent <sup>(4)</sup>	\$995.27
Gap-to-Market	9.91%

Financial Metrics	As at Dec 31, 2022
Appraised Value	\$738.9M
Fair Market Value – Class F unit	\$122.50
Fair Market Value – Class A unit	\$119.99
Total Annualized Return Since Inception (Class F, with DRIP participation)	10.49%
Distribution Yield	4.90%
Annual Distribution per unit	\$6.00
Loan to Appraised Value	~53.2%
Capitalization Rate	4.92%
Weighted Avg. Interest Rate	3.20%
Weighted Avg. Time to Maturity	Jan-26







## myRez on Lester: Waterloo, ON

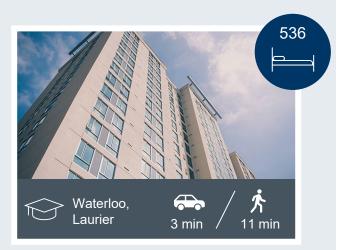
myREZ on Lester is an 18-storey, 91-unit building, offering fully furnished suites with a modern design and quality amenities. The building is located within close proximity to the University of Waterloo, Wilfrid Laurier University and key student-oriented shops and restaurants. The building has an enclosed private parking garage, student lounges, study rooms, a games room, a fitness facility and in suite laundry. Student oriented commercial tenants occupy over 6,000 square feet on the ground level.

#### 1Eleven: Ottawa, ON

1Eleven is a 16-storey asset comprised of 224 fully furnished 1-bedroom, 2-bedroom and 4-bedroom units, and is accessible to the University of Ottawa via a pedestrian bridge over the Rideau Canal. The property is highly-amenitized with a unique modern lobby, study lounges, a high-end gym, a yoga studio, games and social lounges, on-site laundry facilities, and on-site parking. Over 2,200 square feet of commercial space is located on the ground floor.

#### The Annex: Ottawa, ON

The Annex is a 9-storey asset with 159 fully-furnished studios, 2-bedroom, 3-bedroom, 4-bedroom and 5-bedroom units and is part of the University of Ottawa's residence portfolio. The Annex is equipped with in-suite laundry, a games room, quiet study spaces, controlled and secured access, interior bike parking and underground parking. In addition, all tenants receive a free membership to Anytime Fitness, which is situated on-site. The ground floor has over 15,500 square feet of commercial space.



#### King Street Towers I: Waterloo, ON

King Street Tower I is a modern 17-storey building with 126 fully furnished units in 3-bedroom, 4-bedroom, 5-bedroom and 6-bedroom configurations. The KST sites offer the highest-quality amenities in the Waterloo market, including exercise facilities, games rooms, study rooms, conference / boardrooms, a computer center, a theatre room, a rooftop patio and several other attractive offerings.



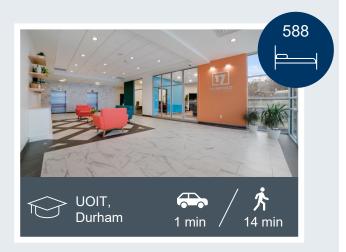
#### King Street Towers II: Waterloo, ON

King Street Tower II is a modern 22-storey building with 80 fully furnished units in 3-bedroom, 4-bedroom, 5-bedroom and 6-bedroom configurations. The KST sites offer the highest-quality amenities in the Waterloo market, including exercise facilities, games rooms, study rooms, conference / boardrooms, a computer center, a theatre room, a rooftop patio and several other attractive offerings.



## West Village Suites: Hamilton, ON

West Village Suites is a 9-storey, 107-unit, LEED Platinum certified property with fully furnished 2-bedroom, 3-bedroom, 4-bedroom and 5-bedroom units. The site is adjacent to many shops and restaurants that target McMaster students and is equipped with highend amenities, including a fitness studio, various study rooms, student lounges, games rooms, a yoga studio and over 10,000 square feet of ground floor commercial space.



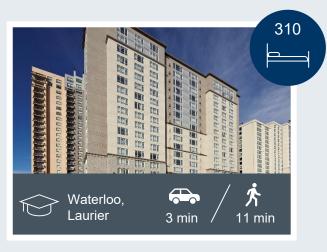
#### 17Hundred: Oshawa, ON

17Hundred consists of two LEED Platinum certified buildings – a one six-storey site and a one four-storey site. The site has 133 fully furnished units comprised of 2-bedroom, 3-bedroom, 4-bedroom and 5-bedroom units and offers high-end amenities, including a fitness studio, various study spaces, student lounges, games rooms and a yoga studio. There is over 5,000 square feet of ground floor commercial space.



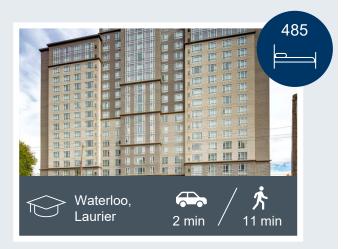
#### 1Ten on Whyte: Edmonton, AB

1TEN on Whyte is a four-storey building with 37 fully furnished units, including bachelor, 2-bedroom, 3-bedroom, and 4-bedroom suites. The property is equipped with significant programmable amenity spaces, such as a full commercial kitchen, office space, games room, boardroom, event space and a fitness center. Recently, Campus Assets Inc., ASH REIT's development partner, successfully rezoned the property to permit the development of approximately 225,000 square feet of accommodations for students.



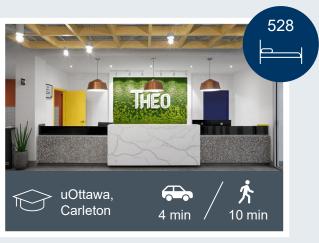
#### Preston House: Waterloo, ON

Preston House is a 17-storey modern building with 62 fully furnished units in 5-bedroom configurations. Each bedroom is equipped with a highly desirable en-suite bathroom. The ground floor is designed with a modern laundry room, games tables, lounge areas and study space.



#### Bridgeport House: Waterloo, ON

Bridgeport House is an 18-storey modern building with 97 fully furnished units in 5-bedroom configurations. Each bedroom is equipped with a highly desirable en-suite bathroom. Student oriented amenities include a modern laundry room, games tables, lounge areas, a gym and study space.



#### THEO: Ottawa, ON

THEO is a 12-storey building comprised of 193 fully furnished units in 1-bedroom, 2-bedroom, 3-bedroom, and 4-bedroom configurations. Amenities include study rooms on every floor, a state-of-the-art fitness center, half-court basketball court, clubhouse, games room, cinema room and music / art studio. There is approximately 18,000 square feet of street level commercial space.



#### See-More: Halifax NS

See-More is a 6-storey, newly constructed (2022) student housing facility located steps away from Dalhousie University. See-More has 141 fully furnished units, including bachelors, 3-bedroom, 4-bedroom and 5-bedroom suites. Additionally, See-More features several student-oriented amenities, including a yoga and wellness studio, games room, on-site laundry facilities, social rooms, common study areas and an underground parking garage.

## Portfolio Performance

## **Occupancy and Valuations**

ASH REIT has been disciplined in its purchases, buying high-quality assets in tier-1 markets at attractive prices. Post acquisition, Management implements best operating practices, which has resulted in significant value accretion across the portfolio.

Property Name	Location	Acquisition Date	Bed Count <sup>(7)</sup>	Occupancy <sup>(7)</sup>	Purchase Price (\$MM)	Appraised Value <sup>(7)</sup> (\$MM)
myREZ	Waterloo, ON	Aug-18	455	100.0%	\$45.5	\$69.3
1ELEVEN	Ottawa, ON	Nov-18	357	99.4%	\$55.0	\$65.2
Annex	Ottawa, ON	Mar-19	518	98.5%	\$92.0	\$109.7
King Street Towers I & II	Waterloo, ON	Apr-19	955	100.0%	\$95.0	\$128.5
West Village Suites	Hamilton, ON	Apr-19	449	100.0%	\$45.0	\$71.7
17Hundred	Oshawa, ON	Apr-19	588	100.0%	\$30.0	\$51.3
1Ten on Whyte	Edmonton, AB	Aug-20	72	98.6%	\$6.4	\$7.2
Preston House	Waterloo, ON	Mar-21	310	100.0%	\$39.0	\$43.0
Bridgeport House	Waterloo, ON	Mar-21	485	100.0%	\$61.0	\$69.0
THEO	Ottawa, ON	Jul-21	528	98.9%	\$116.3	\$124.0
Total ASH REIT Portfolio			4,717	99.6%	\$585.2	\$738.9

## 2023 Operating Budget

As a result of ASH's active management approach, the REIT's portfolio has realized significant, annual, Net Operating Income growth. For 2023, Management is projecting a ~8% NOI growth relative to 2022, and its projection is in-line with Cushman and Wakefield's underwriting, which is the basis of the REIT's Fair Market Value.

(\$MM, unless otherwise noted)	ASH 2023 Budget <sup>(12)</sup>	C&W Q4 2022 <sup>(12)</sup>	Delta \$	Delta %
Total Revenue	\$56.91	\$57.61	(\$0.71)	(1.2%)
Vacancy / Bad Debt	(\$1.01)	(\$1.14)	\$0.13	(11.7%)
Effective Gross Income	\$55.90	\$56.47	(\$0.57)	(1.0%)
Total Expenses	(\$19.54)	(\$20.08)	(\$0.54)	(2.7%)
<b>Net Operating Income</b>	\$36.36	\$36.39	(\$0.03)	(0.1%)
NOI Margin	65.1%	64.4%		

# Portfolio Performance

#### **Fair Market Value**

As at December 31, 2022, ASH REIT announced a FMV of \$122.50 per Class F Unit and \$119.88 per Class A Unit. On January 15, 2023, ASH REIT distributed \$0.50 per REIT Unit (\$6.00 annualized distribution) payable to Unitholders of record on December 31, 2022.

	December 31, 2022
Investments in Real Properties	\$738,900,000
Cash & Cash Equivalents	\$72,104,629
Other Assets	\$1,150,359
Debt Obligations	(\$392,001,920)
Other Liabilities and Performance	(\$59,864,677)
Fair Market Valuation (Pre-Distribution)	\$360,288,391
Less - Distribution to Unitholders	(\$1,462,695)
Less - Distribution to General Partner	(\$487,565)
Fair Market Valuation (Post-Distribution)	\$358,338,131
Number of Units Outstanding	2,925,350

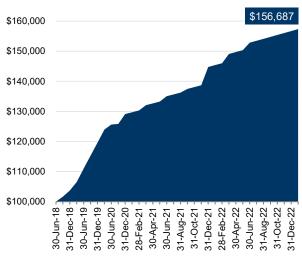
#### **REIT Returns**

#### **Return Matrix (Class F Units)**

	DRIP	Cash			
Annualized Returns <sup>(5)</sup>					
1-Year	8.2%	6.8%			
2-Year	10.2%	8.5%			
3-Year	9.4%	8.0%			
Calendar Returns					
2018(6)	3.7%	3.6%			
2019	15.3%	14.4%			
2020	8.0%	7.1%			
2021	12.1%	10.2%			
2022	8.2%	6.8%			
Since Inception					
June 2018 to Dec 2022	10.5%	9.3%			

#### Performance Results - Growth of \$100,000

Since Inception (June 2018), Class F Unit, DRIP Participants



# **Debt and Equity**

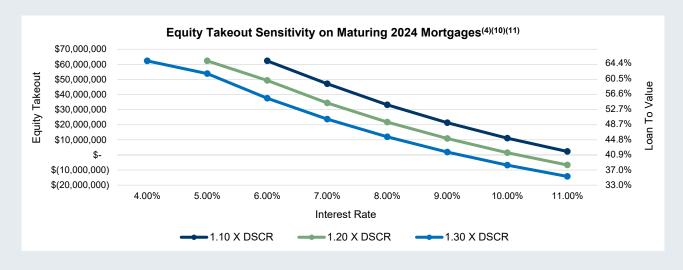
#### **Debt Capitalization**

ASH REIT took advantage of the low interest rate environment in 2021 by re-financing three properties and acquiring three new properties, resulting in an attractive portfolio-wide debt capitalization. As at December 31, 2022, the portfolio's LTV is 53.2% (below the REIT's threshold of 65%) and the weighted average interest rate and maturity date are 3.20% and January 2026, respectively. Taking into consideration the market value of debt, the delta between market and book value is \$25.1M as at December 31, 2022, which has not been included in the REIT's FMV calculations.

## **Long-Term Debt Capitalization Summary**

Property Name	Address	Provider	Туре	Debt <sup>(7)</sup> (\$MM)	Appraised Value <sup>(7)</sup> (\$MM)	LTV <sup>(7)</sup>	Amort. (Years)	Interest Rate	Maturity
myREZ	181 Lester Street	Schedule 1 Bank	First-Mortgage	\$39.6	\$69.3	57.1%	I.O	3.22%	Feb-26
1ELEVEN	111 Cooper Street	Schedule 1 Bank	First-Mortgage	\$40.3	\$65.2	61.8%	I.O	3.22%	Feb-26
King Street Towers I & II	333 & 339 King Street	Trust Company	First-Mortgage	\$59.3	\$128.5	46.2%	25	3.63%	May-24
West Village Suites 17Hundred	1686 Main Street 1700 Simcoe Street	Private Lender	First-Mortgage	\$44.5	\$123.0	36.2%	30	3.79%	May-24
Annex	265 Laurier Avenue	CMHC	First-Mortgage	\$49.5	\$109.7	45.1%	25	2.62%	Sep-29
1Ten on Whyte	11024 82 Avenue	Schedule 1 Bank	First-Mortgage	\$5.1	\$7.2	71.3%	I.O	3.48%	Feb-24
Preston House	315 King Street	Trust Company	First-Mortgage	\$26.5	\$43.0	61.6%	25	3.02%	May-28
Bridgeport House	328 Regina Street	Schedule 1 Bank	First-Mortgage	\$43.2	\$69.0	62.6%	I.O	3.15%	May-26
THEO	305 Rideau Street	Schedule 1 Bank Schedule 1 Bank	First-Mortgage Second-Lien	\$81.5 \$3.5	\$124.0	68.5%	I.O I.O	2.94% 4.03%	Jul-25 Jul-23
Total / Weighted Average				\$393.0	\$738.9	53.2%		3.20%	Jan-26

Although the REIT has three mortgages maturing in 2024, rates would need to rise above 10% (assuming a 1.2X debt service coverage ratio) before the REIT would be in a negative cash position and would have to contribute additional equity. Management's ability to drastically increase net operating income on an annual has put the REIT in an advantageous position for when the REIT's mortgages need to be refinanced.



# **Debt and Equity**

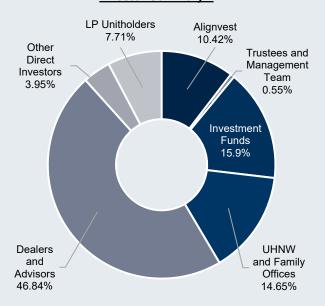
## **Equity Capitalization**

ASH REIT has a diverse array of stable and committed equity investors, including ultra highnet-worth (UHNW) investors, family offices and clients of wealth managers. Over the past two years, the REIT has experienced minimal redemptions, totaling only \$5.1 million<sup>(7)</sup>.

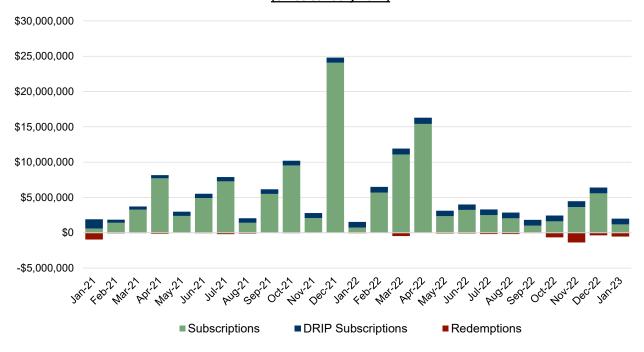
ASH REIT's seed investors, including Alignvest Management Corporation, the controlling shareholder of Alignvest Student Housing Inc., have a combined \$134 million of equity invested in the REIT on the same terms as all other unitholders, representing 40% of ASH's total equity (7).

As of December 31, 2022, the REIT had total liquidity of \$87.1 million, and following the acquisition of See-More, has \$54.5 million inclusive of cash on hand and an undrawn working capital facility.

#### Investor Summary<sup>(7)</sup>



# Subscriptions and Redemptions (Since January 2021)



# **Acquisition Update**

## See-More (Halifax, Nova Scotia)

On January 27, 2023, ASH REIT completed the acquisition of See-More, a newly constructed, six-storey, 491-bed, 141-unit purpose-built student accommodation servicing Dalhousie University. This transaction further diversifies the REIT's portfolio and solidifies its position as the leading owner and operator of Canadian PBSA. Furthermore, this transaction marks the REIT's entry into Atlantic Canada, which is the home to several universities and colleges that need housing for their students.

See-More is located on Dalhousie University's campus, thus eliminating any future displacement risk from new competition. The site is highly amenitized with a yoga studio, games room, social rooms, bike storage and a 36-stall underground parking garage. See-More is currently 100% leased, with a combination of studio, 3-, 4- and 5-bedroom units, and has a substantial waiting list for the upcoming September 2023 school year.

After considering this new acquisition, the REIT's bed count has increased to 5,208 and the REIT's asset value has increased to \$833M.

Please visit www.see-more.ca for more information.











## **ASH REIT Details**

Fund Type	Mutual Fund Trust		
Fundsery Code	ASH 100 – Class F Unit		
Fulldselv Code	ASH 101 – Class A Unit		
Fund Status	Offering Memorandum		
Inception Date	June 2018		
Registered Plan Status	Eligible (RRSP, RRIF, TFSA)		
Investment Minimum	\$25,000 (Accredited Investors)		
Minimum Subsequent Investment	\$1,000		
Purchases / Redemptions <sup>(3)</sup> / Valuations	Monthly		
Periodic Distributions	Monthly		
Distribution Reinvestment Plan	Available – 2% Discount to Fair Market Value		
Management Fee(2)	Class F Units – Nil		
Management Fee <sup>(2)</sup> (Indirectly at CSL)	Class A Units – 1% per annum of net asset value of corresponding Class A Units of CSL, plus taxes		
Forly Dodomation Donalty	Less than 2 Years: 3%		
Early Redemption Penalty	More than 2 Years: Nil		

## **Footnotes**

- The targeted return for Class F Units has been prepared by management and has not been independently verified. The targeted returns and net annual yield to Class F Unitholders are targets only and actual results may differ due to a number of factors including changes in the market for student housing and differing fees between the Classes of REIT Units. Target returns are net of fees and calculation model is available upon request.
- 2) Effective January 1, 2021, the existing REIT Units were renamed "Class F Units" and a new class of REIT Units, "Class A Units", was introduced. Class A Units and Class F Units (collectively, the "REIT Units") have the same rights and attributes in all respects with the exception that the Class A Units are indirectly subject to a management fee charged in relation to the corresponding Class A LP Units of Canadian Student Living Group LP ("CSL") to be paid to the general partner of CSL. The general partner of CSL may pay a trailing commission out of its own funds of up to 1% per annum to registered dealers and/or other person legally eligible to accept a commission in connect with their client's holdings of Class A Units. See Offering Memorandum for further details.
- 3) Redemption Notice must be received at least 30 days prior to the last day of each month. Total redemptions shall not exceed \$250,000 in cash for the applicable month unless approved by the board of trustees. Redemptions may be subject to an early redemption penalty. See Offering Memorandum, Redemption of REIT Units, for further details.
- Based on Management estimate.
- 5) Annualized returns are calculated using the geometric mean method.
- 6) For the period from June 30 to December 31, 2018.
- 7) As of December 31, 2022.
- 8) As at January 31, 2023. Includes the acquisition of See-More, Halifax, Nova Scotia on January 27, 2023.
- 9) Information presented as at each fiscal year end (December 31st), except for 2023, which is presented as at January 31, 2023.
- 10) Maximum loan-to-value of 65%.
- 11) Use of appraised NOI (for the fiscal year ending December 31, 2023), less 0.5% financing fee and outstanding debt at the time of mortgage expiry.
- 12) Based on forward looking 12-month period, or fiscal year ending December 31, 2023.



# Disclosures and Disclaimer

This communication is for information purposes only and is not, and under no circumstances, is to be construed as an invitation to make an investment in ASH REIT. Investing in units of ASH REIT involves risks. There is currently no secondary market through which units of ASH REIT may be sold and there can be no assurance that any such market will develop. A return on an investment in units of ASH REIT is not comparable to the return on an investment in a fixed-income security. The recovery of an initial investment is at risk and the anticipated return on such an investment is based on many performance assumptions. Although ASH REIT intends to make regular distributions of its available cash to Unitholders, such distributions may be reduced or suspended. The actual amount distributed will depend on numerous factors, including ASH REIT's financial performance, debt covenants and obligations, interest rates, working capital requirements and future capital requirements. In addition, the market value of units of ASH REIT may decline if ASH REIT is unable to meet its cash distribution targets in the future, and that decline may be material. It is important for an investor to consider all of the particular risk factors described in the Offering Memorandum of the ASH REIT that may affect the industry in which it is investing and therefore, the stability of the distributions that it receives. There can be no assurance that income tax laws and the treatment of mutual fund trusts will not be changed in a manner which adversely affects ASH REIT.

PAST PERFORMANCE MAY NOT BE REPEATED. Investing in units of ASH REIT can involve significant risks and the value of an investment may go down as well as up. There is no guarantee of performance. An investment in ASH REIT is not intended as a complete investment program and should only be made after consultation with independent investment and tax advisors. Only investors who do not require immediate liquidity of their investment should consider a potential purchase of units of ASH REIT. The risks involved in this type of investment may be greater than those normally associated with other types of investments. Please refer to the ASH REIT Offering Memorandum for a further discussion of the risks of investing in ASH REIT.

# Forward Looking Information

This document contains "forward-looking information". Forward-looking information includes, but is not limited to, targeted annual net returns, targeted adjusted funds from operations ("AFFO") distribution and payout ratio, optimization of asset level NOI growth, the overview of long term debt of the REIT including interest rates and maturity, revenue and net operating income projections, anticipated net operating income and margins of the REIT, adjustment of funds from operations from the REIT, information with respect to the operations, capital raising efforts of the REIT, building the portfolio of the REIT, growth of the asset base of the REIT, growth of the student asset portfolio and sector generally, occupancy levels of assets and rent collection.

Generally, forward-looking information can be identified by the use of forward-looking terminology such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "potential", "targets" or "targeting", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes" or variations of such words and phrases or state that certain actions, events or results "may", "could", "would", "might", or "will be taken", "occur", or "be achieved". Forward-looking information is subject to known and unknown risks, uncertainties and other factors that may cause the actual results, level of activity, performance or achievements of the REIT, to be materially different from those expressed or implied by such forward-looking information, including risks associated with the real estate equity industry such as economic and market conditions, the ability to raise sufficient capital, the ability to identify and conclude acquisitions of suitable investment opportunities and complete liquidity events on favorable terms. Implicit in this forward-looking information are assumptions regarding the general economy, debt financing availability, availability of investment opportunities, interest rates, industry growth rates, correct analysis of industry trends, ability to unlock synergies in new assets, and favorable valuations when purchasing new assets. These assumptions, although considered reasonable by the REIT based on information currently available to it, may prove to be incorrect. Although the General Partner has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking information, there may be other factors that cause results not to be as anticipated, estimated or intended. There can be no assurance that such forward-looking information. Accordingly, readers should not place undue reliance on forward-looking information. The REIT does not undertake to update any forward-looking information, except in accordance

The forward-looking statements contained in this document reflect the current beliefs of the Trustees and management of the General Partner of Canadian Student Living Group LP with respect to future events and are based on information currently available. These statements involve significant known and unknown risks, uncertainties and assumptions. Many factors could cause the REIT's actual results, performance or achievements to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, without limitation, those listed in "Risk Factors" of the ASH REIT Offering Memorandum. Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward-looking statements prove incorrect, actual results, performance or achievements could vary materially from those expressed or implied by the forward-looking statements contained herein.



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